



WE ARE HIRING!

TELEMARKETER

QUALIFICATIONS:

- Bachelor's Degree in Business Administration, Marketing or similar
- At least 1-year previous sales experience is required
- With good negotiation skills
- Familiarity with IT/Software/ERP Systems (INFOR LN, CSI, Supply Chain) is an advantage
- Confident, enthusiastic, self-motivated, possess positive and outgoing personality
- Excellent communication and interpersonal skills
- Computer literate
- Can work under pressure and independently with a team under minimal supervision
- Willing to be assigned in Parañaque City

RESPONSIBILITIES:

- Conduct market research to identify selling possibilities and evaluate customer needs
- Cold call people to sell products/services
- Answer incoming calls from prospective customers
- Use scripts to provide information about product's features, prices etc. and present their benefits
- Ask pertinent questions to understand the customer's requirements
- Persuade the customer to buy by demonstrating how merchandise or services meet their needs
- Record the customer's personal information accurately in a computer system
- Deal with complaints or doubts to safeguard the company's reputation
- Keep records of calls and sales and record useful information